

Orpheum Theatre  
Balance Sheet  
As of December 31, 2009

Dec 31, 09

ASSETS

Current Assets

Checking/Savings

1005 · CLEARING ACCOUNT	1,050.54
1006 · TENANT ACCOUNT	538.23
1009 · UNRESTRICTED SAVINGS	13,435.07
1010 · 501c3	11,084.09
1100 · OPERATING ACCOUNT	20,788.55

Total Checking/Savings 46,896.48

Accounts Receivable

1201 · A/R Theatre Manager	10,276.36
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Total Accounts Receivable 10,276.36

Other Current Assets

1011 · Petty Cash	300.00
1148 · CONCESSION INVENTORY	450.00

Total Other Current Assets 750.00

Total Current Assets 57,922.84

Fixed Assets

1012 · Equipment	61,853.24
1013 · Orpheum Theatre Facility	2,551,000.00
1014 · Building Improvements	68,684.00
1015 · Parking Lot	127,750.00
1017 · Accumulated Depreciation	-538,535.89

Total Fixed Assets 2,270,751.35

TOTAL ASSETS

2,328,674.19

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

2010 · Federal Payroll Taxes Payable	666.50
2012 · Federal Unemployment	24.00
2015 · State Payroll Taxes Payable	78.00
2020 · State Unemployment	33.07
2025 · Gift Certificates - Sold	440.00
2105 · Line of Credit	28,465.00
2310 · Deferred Ticket Sales - Tenant	1,543.15
2320 · Deferred Preservation Fee	87.50
2350 · Deferred Ticket Surcharge	87.50

Total Other Current Liabilities 31,424.72

Total Current Liabilities 31,424.72

Total Liabilities

31,424.72

Equity

3001 · NET ASSET	2,290,252.62
3002 · DESIGNATED-CAPITAL MAINTENANCE	16,345.21
Net Income	-9,348.36

Total Equity 2,297,249.47

TOTAL LIABILITIES & EQUITY

2,328,674.19

**Orpheum Theatre**  
**Profit & Loss**  
 December 2009

	Dec 09
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
3010 · Box Office Admissions	43.00
3020 · Concession Sales	726.00
3030 · Corporate Donations	975.00
3050 · Individual Donations	17,015.00
3070 · Theatre Rental and Fees	7,573.50
3080 · Ticket Surcharge Fees	2,079.00
3085 · Preservation Fees	2,096.50
3100 · Hotel-Motel Tax Proceeds	11,458.59
3101 · Interest Income	20.62
3102 · Miscellaneous Income	15.00
<b>Total Income</b>	42,002.21
<b>Expense</b>	
4000 · Office and Administration	
4001 · Salaries	9,530.78
4010 · Payroll Taxes	729.10
4100 · Postage & Delivery	132.00
4125 · Office Supplies	92.38
4130 · Bank Charges Interest Expense	198.24
4220 · Rent	650.00
4221 · Office Utilities - Electric	163.13
4350 · Accounting & Audit Services	125.00
4420 · Telephone & Internet Srvc	299.91
4620 · Miscellaneous Expense	74.00
<b>Total 4000 · Office and Administration</b>	11,994.54
5000 · Theatre Expense	
4435 · Insurance	2,557.00
5005 · Pest Control Service	25.00
5025 · ADT Security Service	774.64
5030 · Concession Inventory	568.80
5040 · Liquor License	100.00
5045 · Theatre Supplies Equip Maintnce	3,070.83
5050 · Theatre Utilities	2,162.18
5060 · Janitorial Service	465.00
<b>Total 5000 · Theatre Expense</b>	9,723.45
6000 · Production Expenses	
6045 · Advertising	123.62
6060 · Ticket Printing	309.00
<b>Total 6000 · Production Expenses</b>	432.62
7000 · Fundraising	
7005 · Solicitation Printing	3,747.55
7025 · Staff & Volunteer Recognition	24.30
<b>Total 7000 · Fundraising</b>	3,771.85
<b>Total Expense</b>	25,922.46
<b>Net Ordinary Income</b>	16,079.75
<b>Other Income/Expense</b>	
<b>Other Income</b>	
3090 · Organizational Receipts	21,011.00
<b>Total Other Income</b>	21,011.00
<b>Other Expense</b>	
6500 · Organization Disbursement	21,458.00
<b>Total Other Expense</b>	21,458.00
<b>Net Other Income</b>	-447.00
<b>Net Income</b>	15,632.75

**Orpheum Theatre**  
**Profit & Loss**  
January through December 2009

Jan - Dec 09

Ordinary Income/Expense

Income

3010 · Box Office Admissions	27,921.09
3020 · Concession Sales	11,042.45
3021 · Program Advertisement Sales	1,096.35
3025 · Gift Certificates	0.00
3030 · Corporate Donations	17,230.15
3031 · Gifts In Kind	16,192.83
3040 · Show Sponsorships	7,500.00
3050 · Individual Donations	39,543.00
3060 · Foundation Grants	14,400.00
3070 · Theatre Rental and Fees	70,115.07
3080 · Ticket Surcharge Fees	14,186.00
3085 · Preservation Fees	16,234.35
3100 · Hotel-Motel Tax Proceeds	117,832.13
3101 · Interest Income	256.05
3102 · Miscellaneous Income	496.81

**Total Income** 354,046.28

Expense

4000 · Office and Administration

4001 · Salaries	100,657.29
4010 · Payroll Taxes	9,397.14
4100 · Postage & Delivery	1,705.30
4120 · Credit Card Fees	3,528.22
4125 · Office Supplies	1,739.27
4126 · Office Software & Maintenance	646.24
4128 · Office Equipment & Maintenance	805.03
4130 · Bank Charges Interest Expense	925.06
4220 · Rent	7,800.00
4221 · Office Utilities - Electric	2,375.94
4226 · Travel - Professional Develop	259.85
4350 · Accounting & Audit Services	6,515.85
4420 · Telephone & Internet Srv	3,847.45
4425 · Dues, Subscriptions, Membership	520.56
4600 · Gifts In Kind - Office	10,800.00
4620 · Miscellaneous Expense	400.99
4630 · Cash Over/Short	25.00

**Total 4000 · Office and Administration** 151,949.19

5000 · Theatre Expense

4435 · Insurance	13,526.00
5005 · Pest Control Service	275.00
5010 · Trash Service	1,161.98
5020 · Fire Alarm Maintenance	2,387.27
5025 · ADT Security Service	3,952.55
5030 · Concession Inventory	6,546.33
5040 · Liquor License	1,100.00
5045 · Theatre Supplies Equip Maintnce	16,958.10
5050 · Theatre Utilities	36,405.13
5055 · Piano Tuning - Maintenance	900.00
5060 · Janitorial Service	7,633.00
5070 · Concession Sales Tax	472.08

**Total 5000 · Theatre Expense** 91,317.44

6000 · Production Expenses

6005 · Red Carpet Series Costs	
6010 · Artist Fees	54,237.50
6015 · Event Security	1,140.00
6020 · Catering	3,121.82
6030 · Transportation	106.44
6035 · Audio & Visual Services	11,975.21

**Total 6005 · Red Carpet Series Costs** 70,580.97

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Cash Basis

**Orpheum Theatre**  
**Profit & Loss**  
January through December 2009

	Jan - Dec 09
6040 · Lights Camera Learn Program	5,500.00
6045 · Advertising	17,359.08
6050 · Advertising In-Kind	5,392.83
6055 · Program Printing	1,850.00
6060 · Ticket Printing	1,023.00
<b>Total 6000 · Production Expenses</b>	<b>101,705.88</b>
6999 · Uncategorized Expenses	0.00
7000 · Fundraising	
7005 · Solicitation Printing	3,747.55
7010 · Solicitation Postage	1,820.50
7015 · Travel - Fundraising	131.09
7020 · Donor & Patron Cultivation	273.12
7025 · Staff & Volunteer Recognition	618.92
7000 · Fundraising - Other	4.95
<b>Total 7000 · Fundraising</b>	<b>6,596.13</b>
<b>Total Expense</b>	<b>351,568.64</b>
<b>Net Ordinary Income</b>	<b>2,477.64</b>
<b>Other Income/Expense</b>	
<b>Other Income</b>	
3090 · Organizational Receipts	107,562.55
3095 · Gain/Loss of Sale of F.A.	-9,751.00
<b>Total Other Income</b>	<b>97,811.55</b>
<b>Other Expense</b>	
6500 · Organization Disbursement	109,637.55
<b>Total Other Expense</b>	<b>109,637.55</b>
<b>Net Other Income</b>	<b>-11,826.00</b>
<b>Net Income</b>	<b>-9,348.36</b>

**Orpheum Theatre**  
**Profit & Loss Budget vs. Actual**  
 December 2009

	Dec 09	Budget	% of Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
3010 · Box Office Admissions	43.00	0.00	100.0%
3020 · Concession Sales	726.00	1,750.00	41.5%
3021 · Program Advertisement Sales	0.00	0.00	0.0%
3030 · Corporate Donations	975.00	3,275.00	29.8%
3031 · Gifts In Kind	0.00	0.00	0.0%
3040 · Show Sponsorships	0.00	0.00	0.0%
3050 · Individual Donations	17,015.00	8,000.00	212.7%
3060 · Foundation Grants	0.00	4,080.00	0.0%
3070 · Theatre Rental and Fees	7,573.50	7,000.00	108.2%
3080 · Ticket Surcharge Fees	2,079.00	700.00	297.0%
3085 · Preservation Fees	2,096.50	700.00	299.5%
3100 · Hotel-Motel Tax Proceeds	11,458.59	6,821.00	168.0%
3101 · Interest Income	20.62	20.00	103.1%
3102 · Miscellaneous Income	15.00	40.00	37.5%
<b>Total Income</b>	<b>42,002.21</b>	<b>32,386.00</b>	<b>129.7%</b>
<b>Expense</b>			
<b>4000 · Office and Administration</b>			
4001 · Salaries	9,530.78	6,000.00	158.8%
4010 · Payroll Taxes	729.10	475.00	153.5%
4100 · Postage & Delivery	132.00	0.00	100.0%
4120 · Credit Card Fees	0.00	350.00	0.0%
4125 · Office Supplies	92.38	150.00	61.6%
4126 · Office Software & Maintenance	0.00	0.00	0.0%
4128 · Office Equipment & Maintenance	0.00	0.00	0.0%
4130 · Bank Charges Interest Expense	198.24	0.00	100.0%
4220 · Rent	650.00	650.00	100.0%
4221 · Office Utilities - Electric	163.13	210.00	77.7%
4350 · Accounting & Audit Services	125.00	135.00	92.6%
4420 · Telephone & Internet Svc	299.91	232.00	129.3%
4425 · Dues, Subscriptions, Membership	0.00	38.00	0.0%
4620 · Miscellaneous Expense	74.00	0.00	100.0%
<b>Total 4000 · Office and Administration</b>	<b>11,994.54</b>	<b>8,240.00</b>	<b>145.6%</b>
<b>5000 · Theatre Expense</b>			
4435 · Insurance	2,557.00	0.00	100.0%
5005 · Pest Control Service	25.00	0.00	100.0%
5010 · Trash Service	0.00	80.00	0.0%
5020 · Fire Alarm Maintenance	0.00	0.00	0.0%
5025 · ADT Security Service	774.64	744.00	104.1%
5030 · Concession Inventory	568.80	450.00	126.4%
5040 · Liquor License	100.00	0.00	0.0%
5045 · Theatre Supplies Equip Maintnce	3,070.83	878.00	349.8%
5050 · Theatre Utilities	2,162.18	3,341.00	64.7%
5055 · Piano Tuning - Maintenance	0.00	50.00	0.0%
5060 · Janitorial Service	465.00	400.00	116.3%
5070 · Concession Sales Tax	0.00	136.00	0.0%
<b>Total 5000 · Theatre Expense</b>	<b>9,723.45</b>	<b>6,079.00</b>	<b>160.0%</b>
<b>6000 · Production Expenses</b>			
<b>6005 · Red Carpet Series Costs</b>			
6010 · Artist Fees	0.00	0.00	0.0%
6015 · Event Security	0.00	0.00	0.0%
6020 · Catering	0.00	0.00	0.0%
6025 · Lodging	0.00	0.00	0.0%
6035 · Audio & Visual Services	0.00	100.00	0.0%
<b>Total 6005 · Red Carpet Series Costs</b>	<b>0.00</b>	<b>100.00</b>	<b>0.0%</b>

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Cash Basis

**Orpheum Theatre**  
**Profit & Loss Budget vs. Actual**  
**December 2009**

	Dec 09	Budget	% of Budget
6040 · Lights Camera Learn Program	0.00	0.00	0.0%
6045 · Advertising	123.62	0.00	100.0%
6050 · Advertising In-Kind	0.00	0.00	0.0%
6055 · Program Printing	0.00	0.00	0.0%
6060 · Ticket Printing	309.00	0.00	100.0%
<b>Total 6000 · Production Expenses</b>	<b>432.62</b>	<b>100.00</b>	<b>432.6%</b>
7000 · Fundraising			
7005 · Solicitation Printing	3,747.55		
7015 · Travel - Fundraising	0.00	0.00	0.0%
7020 · Donor & Patron Cultivation	0.00	83.00	0.0%
7025 · Staff & Volunteer Recognition	24.30	200.00	12.2%
<b>Total 7000 · Fundraising</b>	<b>3,771.85</b>	<b>283.00</b>	<b>1,332.8%</b>
<b>Total Expense</b>	<b>25,922.46</b>	<b>14,702.00</b>	<b>176.3%</b>
<b>Net Ordinary Income</b>	<b>16,079.75</b>	<b>17,684.00</b>	<b>90.9%</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
3090 · Organizational Receipts	21,011.00	0.00	100.0%
<b>Total Other Income</b>	<b>21,011.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Other Expense</b>			
6500 · Organization Disbursement	21,458.00	0.00	100.0%
<b>Total Other Expense</b>	<b>21,458.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Net Other Income</b>	<b>-447.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Net Income</b>	<b>15,632.75</b>	<b>17,684.00</b>	<b>88.4%</b>

**Orpheum Theatre**  
**Profit & Loss Budget vs. Actual**  
 January through December 2009

	Jan - Dec 09	Budget	% of Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
3010 · Box Office Admissions	27,921.09	27,880.00	100.1%
3020 · Concession Sales	11,042.45	13,500.00	81.8%
3021 · Program Advertisement Sales	1,096.35	1,100.00	99.7%
3025 · Gift Certificates	0.00		
3030 · Corporate Donations	17,230.15	30,000.00	57.4%
3031 · Gifts In Kind	16,192.83	16,193.00	100.0%
3040 · Show Sponsorships	7,500.00	7,500.00	100.0%
3050 · Individual Donations	39,543.00	26,500.00	149.2%
3060 · Foundation Grants	14,400.00	18,000.00	80.0%
3070 · Theatre Rental and Fees	70,115.07	65,000.00	107.9%
3080 · Ticket Surcharge Fees	14,186.00	13,500.00	105.1%
3085 · Preservation Fees	16,234.35	15,500.00	104.7%
3100 · Hotel-Motel Tax Proceeds	117,832.13	110,000.00	107.1%
3101 · Interest Income	256.05	250.00	102.4%
3102 · Miscellaneous Income	496.81	500.00	99.4%
<b>Total Income</b>	<b>354,046.28</b>	<b>345,423.00</b>	<b>102.5%</b>
<b>Expense</b>			
<b>4000 · Office and Administration</b>			
4001 · Salaries	100,657.29	95,000.00	106.0%
4010 · Payroll Taxes	9,397.14	9,545.00	98.5%
4100 · Postage & Delivery	1,705.30	1,350.00	126.3%
4120 · Credit Card Fees	3,528.22	3,800.00	92.8%
4125 · Office Supplies	1,739.27	2,000.00	87.0%
4126 · Office Software & Maintenance	646.24	650.00	99.4%
4128 · Office Equipment & Maintenance	805.03	1,000.00	80.5%
4130 · Bank Charges Interest Expense	925.06	700.00	132.2%
4220 · Rent	7,800.00	7,800.00	100.0%
4221 · Office Utilities - Electric	2,375.94	2,500.00	95.0%
4226 · Travel - Professional Develop	259.85	150.00	173.2%
4350 · Accounting & Audit Services	6,515.85	6,350.00	102.6%
4420 · Telephone & Internet Srvc	3,847.45	3,500.00	109.9%
4425 · Dues, Subscriptions, Membership	520.56	350.00	148.7%
4600 · Gifts In Kind - Office	10,800.00	10,800.00	100.0%
4620 · Miscellaneous Expense	400.99	100.00	401.0%
4630 · Cash Over/Short	25.00		
<b>Total 4000 · Office and Administration</b>	<b>151,949.19</b>	<b>145,595.00</b>	<b>104.4%</b>
<b>5000 · Theatre Expense</b>			
4435 · Insurance	13,526.00	12,000.00	112.7%
5005 · Pest Control Service	275.00	275.00	100.0%
5010 · Trash Service	1,161.98	1,150.00	101.0%
5020 · Fire Alarm Maintenance	2,387.27	2,287.00	104.4%
5025 · ADT Security Service	3,952.55	3,425.00	115.4%
5030 · Concession Inventory	6,546.33	6,000.00	109.1%
5040 · Liquor License	1,100.00	1,000.00	110.0%
5045 · Theatre Supplies Equip Maintnce	16,958.10	15,000.00	113.1%
5050 · Theatre Utilities	36,405.13	40,000.00	91.0%
5055 · Piano Tuning - Maintenance	900.00	1,000.00	90.0%
5060 · Janitorial Service	7,633.00	7,500.00	101.8%
5070 · Concession Sales Tax	472.08	600.00	78.7%
<b>Total 5000 · Theatre Expense</b>	<b>91,317.44</b>	<b>90,237.00</b>	<b>101.2%</b>
<b>6000 · Production Expenses</b>			
<b>6005 · Red Carpet Series Costs</b>			
6010 · Artist Fees	54,237.50	54,239.00	100.0%
6015 · Event Security	1,140.00	1,020.00	111.8%
6020 · Catering	3,121.82	2,972.00	105.0%
6025 · Lodging	0.00	0.00	0.0%
6030 · Transportation	106.44	111.00	95.9%
6035 · Audio & Visual Services	11,975.21	12,173.00	98.4%
<b>Total 6005 · Red Carpet Series Costs</b>	<b>70,580.97</b>	<b>70,515.00</b>	<b>100.1%</b>

**Orpheum Theatre**  
**Profit & Loss Budget vs. Actual**  
 January through December 2009

	Jan - Dec 09	Budget	% of Budget
6040 - Lights Camera Learn Program	5,500.00	6,500.00	84.6%
6045 - Advertising	17,359.08	16,800.00	103.3%
6050 - Advertising In-Kind	5,392.83	5,392.00	100.0%
6055 - Program Printing	1,850.00	1,850.00	100.0%
6060 - Ticket Printing	1,023.00	1,370.00	74.7%
<b>Total 6000 - Production Expenses</b>	<b>101,705.88</b>	<b>102,427.00</b>	<b>99.3%</b>
6999 - Uncategorized Expenses	0.00		
7000 - Fundraising			
7005 - Solicitation Printing	3,747.55	4,500.00	83.3%
7010 - Solicitation Postage	1,820.50	1,500.00	121.4%
7015 - Travel - Fundraising	131.09	150.00	87.4%
7020 - Donor & Patron Cultivation	273.12	500.00	54.6%
7025 - Staff & Volunteer Recognition	618.92	500.00	123.8%
7000 - Fundraising - Other	4.95		
<b>Total 7000 - Fundraising</b>	<b>6,596.13</b>	<b>7,150.00</b>	<b>92.3%</b>
<b>Total Expense</b>	<b>351,568.64</b>	<b>345,409.00</b>	<b>101.8%</b>
<b>Net Ordinary Income</b>	<b>2,477.64</b>	<b>14.00</b>	<b>17,697.4%</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
3090 - Organizational Receipts	107,562.55	65,188.00	165.0%
3095 - Gain/Loss of Sale of F.A.	-9,751.00	-9,751.00	100.0%
<b>Total Other Income</b>	<b>97,811.55</b>	<b>55,437.00</b>	<b>176.4%</b>
<b>Other Expense</b>			
6500 - Organization Disbursement	109,637.55	66,300.00	165.4%
<b>Total Other Expense</b>	<b>109,637.55</b>	<b>66,300.00</b>	<b>165.4%</b>
<b>Net Other Income</b>	<b>-11,826.00</b>	<b>-10,863.00</b>	<b>108.9%</b>
<b>Net Income</b>	<b>-9,348.36</b>	<b>-10,849.00</b>	<b>86.2%</b>