

# THE ORPHEUM THEATRE BUDGET

## 2009 REVISED AND 2010 PROPOSED

	2007 Actual	2008 ACTUAL	2009 REVISED 9-1-2009	2010 APPROVED 10- 21-09
<b>REVENUE</b>				
Box Office Admissions	\$87,210	\$72,113	\$27,880	\$32,000
Show Sponsorships	\$25,790	\$29,684	\$7,500	\$12,500
Individual Donors	\$8,136	\$16,906	\$26,500	\$30,000
Corporate Donors	\$13,525	\$19,998	\$30,000	\$15,000
Grants	\$20,420	\$21,370	\$18,000	\$20,000
Program Advertisement Sales	\$0	\$8,960	\$1,100	\$5,000
Theatre Rental and Associated Fees	\$34,235	\$54,322	\$65,000	\$55,000
Ticket Surcharge Fees	\$10,034	\$14,693	\$13,500	\$12,000
Preservation Fees	\$11,750	\$16,225	\$15,500	\$14,000
Concession Sales	\$9,470	\$9,510	\$13,500	\$12,500
Artist Merchandise Sales	\$288	\$105	\$0	\$0
Interest Income	\$1,487	\$2,306	\$250	\$500
Miscellaneous	\$1,685	\$983	\$500	\$500
Hotel/Motel Tax	\$101,573	\$114,541	\$110,000	\$120,000
Gifts In-Kind	\$0	\$33,275	\$16,193	\$15,000
<b>TOTAL REVENUE</b>	<b>\$325,703</b>	<b>\$414,991</b>	<b>\$345,423</b>	<b>\$344,000</b>

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## 2009 REVISED AND 2010 PROPOSED

	2007 Actual	2008 ACTUAL	2009 REVISED 9-1-2009	2010 APPROVED 10-21-09
<b>EXPENSES</b>				
<i>Office &amp; Administration</i>				
Salaries	\$87,316	\$113,412	\$95,000	\$98,000
Payroll Taxes	\$7,891	\$9,995	\$9,545	\$10,000
Office Rent	\$4,900	\$7,475	\$7,800	\$7,800
Office Utilities	\$0	\$2,175	\$2,500	\$2,500
Accounting and Audit Services	\$5,965	\$6,490	\$6,350	\$5,000
Office Equipment and Maintenance	\$2,446	\$4,444	\$1,000	\$750
Office Software and Maintenance	\$1,478	\$1,245	\$650	\$750
Office Supplies	\$6,807	\$5,461	\$2,000	\$2,000
Postage	\$2,934	\$2,372	\$1,350	\$1,250
Telephone/Internet	\$4,748	\$4,946	\$3,500	\$3,300
Credit Card Fees	\$3,650	\$4,409	\$3,800	\$3,000
Bank Charges & Interest	\$533	\$557	\$700	\$500
Professional Development/Conferences	\$0	\$2,070	\$0	\$0
Professional Development/Travel	\$70	\$145	\$150	\$0
Dues/Subscriptions	\$798	\$819	\$350	\$500
Website	\$0	\$11,200	\$0	\$0
In-Kind Office Equipment, Services, Materials	\$0	\$1,490	\$10,800	\$0
Merchandise Purchases	\$466	\$0	\$0	\$0
Miscellaneous Expense	\$1,000	\$6,165	\$100	\$500
<b>SUB-TOTAL OFFICE</b>	<b>\$135,160</b>	<b>\$184,870</b>	<b>\$145,595</b>	<b>\$135,850</b>
<i>Theatre Expense</i>				
Janitorial Service	\$1,365	\$8,226	\$7,500	\$7,000
Theatre Equipment & Maintenance	\$18,136	\$14,082	\$15,000	\$15,000
Concession Inventory	\$5,187	\$4,331	\$6,000	\$5,000
Concession Equipment	\$0	\$3,768	\$0	\$500
Piano Tuning & Maintenance	\$590	\$485	\$1,000	\$750
Theatre Utilities	\$31,573	\$43,857	\$40,000	\$39,000
Fire Alarm Maintenance	\$3,218	\$2,081	\$2,287	\$2,500
Security (Alarm and Keys)	\$4,060	\$3,612	\$3,425	\$3,500
Insurance	\$3,728	\$18,364	\$12,000	\$13,000
Pest Control	\$275	\$275	\$275	\$300
Trash Service	\$867	\$1,483	\$1,150	\$1,250
City and State Concession Sales Tax	\$1,985	\$750	\$600	\$700
Liquor Licenses	\$0	\$2,100	\$1,000	\$1,000
<b>SUB-TOTAL THEATRE</b>	<b>\$70,984</b>	<b>\$103,414</b>	<b>\$90,237</b>	<b>\$89,500</b>
<i>Production Expense</i>				
Artist Fees and Production Costs	\$92,030	\$111,588	\$70,515	\$60,000
Advertising	\$30,332	\$35,008	\$16,800	\$15,000
Advertising In-Kind	\$0	\$30,584	\$5,392	\$15,000
Ticket Printing	\$1,288	\$650	\$1,370	\$1,500
Program Printing	\$0	\$4,730	\$1,850	\$1,850
Movie Rentals	\$1,908	\$350	\$0	\$0
Lights Camera Learn Program	\$0	\$1,800	\$6,500	\$6,500
<b>SUB-TOTAL PRODUCTION</b>	<b>\$125,558</b>	<b>\$184,710</b>	<b>\$102,427</b>	<b>\$99,850</b>
<i>Fundraising</i>				
Solicitation Printing	\$2,270	\$4,227	\$4,500	\$4,500
Solicitation Postage	\$0	\$1,213	\$1,500	\$1,500
Fundraising Travel	\$0	\$105	\$150	\$150
Donor and Patron Cultivation	\$0	\$291	\$500	\$500
Volunteer Recognition	\$775	\$639	\$500	\$750
<b>SUB-TOTAL FUNDRAISING</b>	<b>\$3,045</b>	<b>\$6,475</b>	<b>\$7,150</b>	<b>\$7,400</b>
<b>TOTAL EXPENSES</b>	<b>(\$334,747)</b>	<b>(\$479,469)</b>	<b>(\$345,409)</b>	<b>(\$332,600)</b>